## 30 TikTok Video Ideas

Introduction:
What you do,
who you help,
& why you're
better.

Benefits:
Share the
benefits of
your products
or services.

BTS:

Making or

Packing an

order for a

customer

Promotion:
New product,
Sale, show
product in
action

3 Reasons:
You should use...
(insert
product/service
name)

6
A Day in the
Life of a Small
Business Owner

7 Use a
trending
video & relate
it to your
business

8 Relatable:
Share
something
that has gone
wrong in your
business

Create a video of you using or wearing your products

Transparency:
Show us how
your products
are made

Education:
How you come
up with new

product ideas

12
Interactive:
Ask your
audience a
question

Educate us on how you stay motivated for your business

Transparency:
Share a video of your supplies and the quality

Make a video
answering a
question you've
been asked

16
Give us a behind the scenes look at your workspace

Why Your products or services work - Share results

Making a product yourself - Share your process

Introduce us to your team or an important person/pet

Why did you start your brand? Let us know

New product?
Let your
audience
choose aspects
of it

Educate us about something in your industry

Motivational
story about
something
you've
overcome

Use a **trending** song/theme and relate it to your business

Transitional:
Before and after
we use your
products or
services

Relatable:
What do you
do on your
days off?

Collaborate
with another
small business

How your products/packaging are sustainable

Share a video of a customer opening their package

Reasons your services are better than your competitors

## Bonus

Thank your customers for supporting your business

## **TOP TIPS**

Follow four main topics: Educational, Motivational, Relatable & Promotional.

Post content that your ideal customer would want to see.

Always post content that offers value.

Ensure you are authentic and always yourself on camera.